

PARAGON

NEWS

The Midwest's Leading
Sage Accpac Solution Provider

WINTER 2009

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Upgrade to Sage Accpac ERP Version 5.5 - *Improve Customer Relationships*

If you are looking to maximize efficiency, improve communications in your organization and ultimately improve your customer relationships, then upgrading to Sage Accpac ERP v5.5 is the way to go. Version 5.5 is the most efficient and best performing Sage Accpac version to date.

Sage Accpac 5.5 includes an extra **\$2,596** worth of ERP software free of charge - *Account Number Change, Vendor Number Change, Customer Number Change and Item Number Change*. It also includes an extra **\$8,012** worth of CRM software free of charge - *CRM Server and One (1) CRM user license*. This version also includes the following new features and many, many more:

- **Sage FAS Link:** *Integrate Sage Accpac Purchase orders and Accounts Payables to Sage Fixed Asset Software*
- **CRM Link:** *Integrate Sage ERP accounting information and sales/prospecting related information through built - in CRM*
- **General Ledger Account Rollup lets users create relationships between accounts AND 10 new out-of-the-box Financial Statements**
- **Compatible with 64-Bit Operating System and Windows 2007**

If you would like to learn more about Sage Accpac 5.5 or to get more information on your specific upgrade requirements, please contact Elizabeth Tumpach at 312-669-9500 or etumpach@pcginc.com.

Paragon Outsourcing Service - *Assistance When You Need it Most*

Many of our clients seem to be overloaded these days with day-to-day accounting work. A number of which have had to down size their accounting and customer service departments, ultimately leaving them understaffed and struggling to get their accounting, month - end processing and reporting done in a timely fashion.

Paragon has been able to successfully assist clients by offering staff and consultants with extensive Accpac experience at reduced hourly rates from \$40 to \$85 per hour. This service has provided clients with a cost effective solution to resolve this problem.

Paragon's Outsourcing Service will provide you with trained Accpac expertise that can step in and begin working immediately! We can assist you with all areas of Accpac processing including order processing, inventory management, customer invoicing, accounts payable, accounts receivable, payroll processing, bank reconciliation and month end processing. Paragon Consulting Group can provide short-term assistance with personnel who understand your business and Accpac.

If you are interested in obtaining staffing assistance, please contact Elizabeth Tumpach at etumpach@pcginc.com or 312-669-9500 x 16 for more information. The staffing schedule is flexible and entirely tailored to individual client needs.



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Sage Accpac ERP

Authorized Partner

SageCRM

Select 2009

YEAR END PREPARATION

Year End Webinar

Year end can be a stressful time for all of us. We want to help alleviate the stress associated with this unusually busy time of year by offering 2009 Year End Processing Training Webinars.

Join us on **December 16th or 22nd at 10:00 am** or **January 6th or 12th at 10:00 am** for an instructional year end webinar. Without having to leave the comfort of your desk, you will receive training on Sage Accpac year end processing from a Certified Sage Accpac Consultant. What's more, you will receive a **FREE** Year End Step By Step Guide (\$95 value).

Training topics include:

- Locating and backing up data
- Creating a new fiscal year
- Resetting activity statistics
- Deleting inactive records
- 1099 Processing
- Closing to Retained Earnings
- Clearing history as appropriate

And much more!

REGISTER TODAY!

Year End Webinar - \$295 (1st attendee)
Additional attendee(s) - \$125

If you would like to register or to purchase the Step By Step Guide or Year End Procedure manual only, please call Elizabeth Tumpach at 312-669-9500 or etumpach@pcginc.com.

Tax Form Information

The time has arrived to order your year end tax forms. To make ordering the forms as simple as possible, we have put compiled an order form for Sage Accpac Payroll W-2's and Accounts Payable 1099 government forms.

If you need to print either of these forms from Sage Accpac ERP, we encourage you to order your forms today. This will provide you with adequate time to receive and test printing of the forms.

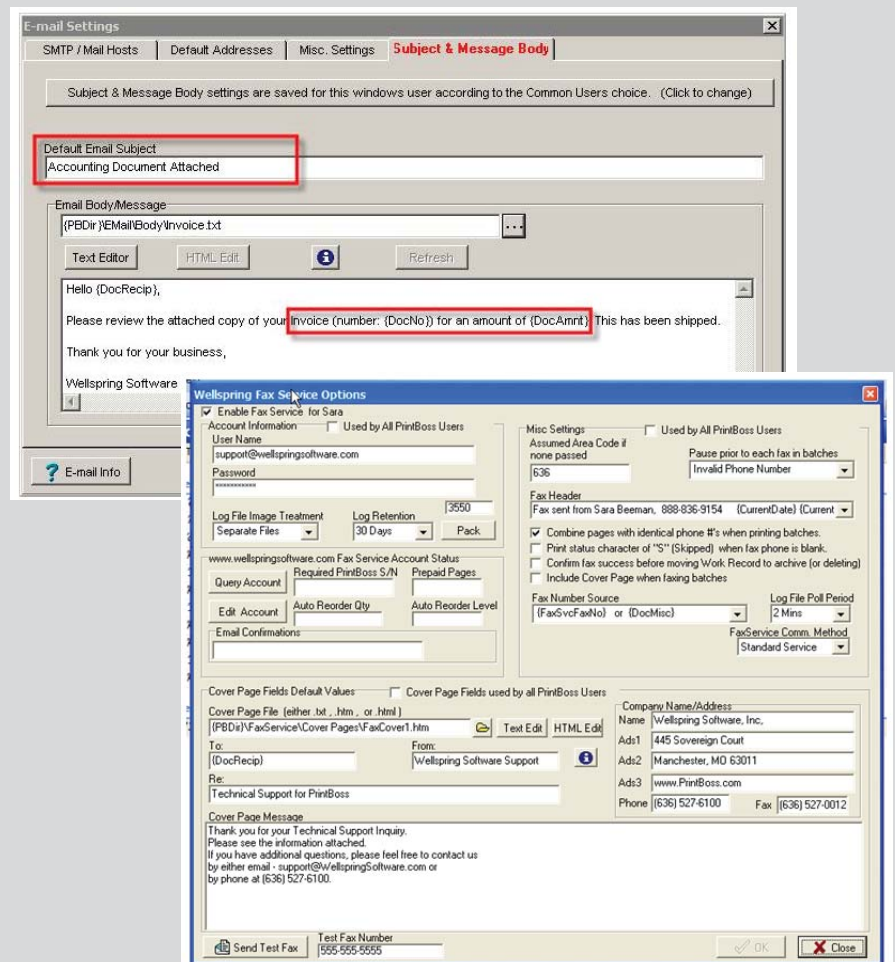
To download an order form, visit www.pcginc.com/promotions. A completed order form can be faxed to 312-669-9310. If you have any questions, contact Elizabeth Tumpach at 312-669-9500 x 16 or etumpach@pcginc.com.

Spotlight On: Wellspring PrintBoss Enterprise Edition Stop Mailing Your Customers

In today's current economic climate, companies are looking for ways to increase efficiency and save money at the same time. One way to achieve these goals is to begin mass emailing and faxing customer documents from your computer. Over the course of a year, emailing and faxing customer invoices, statements and other recurring documents will result in significant cost savings. If this sounds appealing to your organization, consider adding Wellspring PrintBoss Enterprise to your Sage Accpac installation.

PrintBoss Enterprise benefits include:

- Print to email (each page is a separate email)
- Print to fax (each page is a separate fax)
- Combine multiple page documents into a single email or fax (with PDF attachments from Accpac)
- Faxing service - pay as you go electronic faxing from your computer without server-based faxing facility
- Set any form (Invoice, Purchase Order, etc.) to automatically print to specific printers, specific trays and for preset number of copies each time the form is printed
- Print security protected electronic signatures on checks and forms with rules for dollar amounts and multiple signature requirements
- Generate Positive Pay files to your bank for increased security against check fraud
- Require passwords on email PDF attachments



And much more!!

For only \$795 purchased new (maintenance for the first year included) or \$300 for current* PrintBoss customers, this software will streamline your customer document distribution.

If you would like more information on PrintBoss Enterprise Edition or to schedule an informational webinar, please contact Elizabeth Tumpach at 312-669-9500 x 16 or etumpach@pcginc.com.

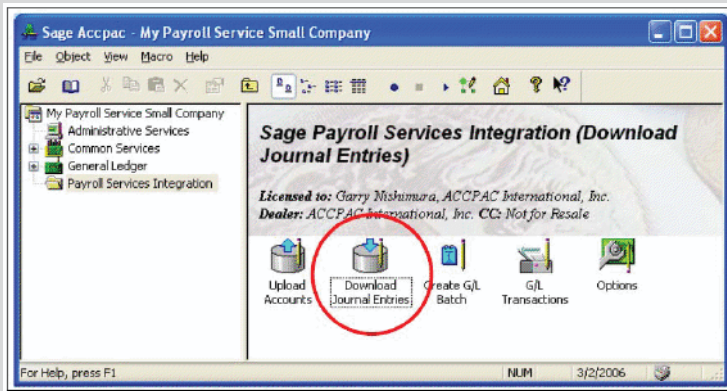
*A current customer is defined as one whose maintenance contract has not lapsed at time of upgrade.

Third Party Product Focus: CompuPay Payroll Services - Save on Fees and Automatically Import Payroll Entries into Accpac

Paragon Consulting Group is pleased to add CompuPay Payroll Services to our portfolio of third party software offerings. With 15 years experience in working with Sage products, CompuPay was named the preferred outsourced payroll provider for Sage Software and its clients in 2008.

If you are currently using an outsourced service such as ADP, call us to obtain a quote on CompuPay's **Payroll Online**® service. CompuPay is effective, offers extreme flexibility in processing payroll, AND integrates directly to Sage Accpac ERP.

After converting to CompuPay **Payroll Online**®, Sage Accpac ERP users will be able to synchronize their payroll journal entries with their Sage Accpac ERP software using the 'Download Journal Entries' tool:



By selecting 'Download Journal Entries', CompuPay **Payroll Online**® automatically creates a General Ledger Batch of your payroll entries ready for review and posting.

Other ways CompuPay **Payroll Online**® can help improve your business efficiency and reduce your payroll processing costs:

✓ Experience You Can Trust

- Among the top five payroll providers in the nation
- Expert payroll and tax filing on a local, state and federal level in all 50 states
- Local offices in major markets nationwide
- Founded in 1980 and growing
- Serving employees with one to 5,000 employees

✓ The Best in Customer Service

- Independent research shows higher satisfaction among CompuPay clients
- Among the highest client retention rates in the industry
- Your dedicated client services team and highly trained payroll specialists are committed to "Being the Best! One Payroll at a Time"
- Knowledgeable payroll professionals on staff
- In-house tax experts, led by CPA's assure your tax filings are accurate and on time
- Fast and efficient client setup, including mid-quarter and mid-year conversions

✓ The Power of Today's Technology

- Flexible input methods including phone, fax, Internet, email and PC software
- Wide variety of reports in print, CD and online formats
- General Ledger reporting and interfaces
- Accountant access to payroll reports
- Check and direct deposit options
- Paperless payroll
- Check printing on site
- Industry - specific features such as restaurant reporting, job allocation, labor distribution, shift differentials, workers' compensation reporting and fringe benefit reporting
- Flexible electronic time and attendance systems and file integration
- Manual check calculator
- Integrated Sage solutions
- Background screening

If you would like more information or a quote on CompuPay **Payroll Online**® please contact Paragon Consulting Group at 312-669-9500 or etumpach@pcginc.com

TRAINING CLASSES

Paragon Consulting Group provides training and educational services for Sage Accpac, SageCRM and Third Party Products such as Crystal Reports and Infor F9. Paragon strongly believes in educating and empowering our clients' employees by providing superior and thorough training. This helps our clients streamline their operations and do more with less staff and supervision.

Our Sage Accpac training courses are designed to help you become more self-sufficient and minimize your ongoing system investment. Not only does this increase your long term satisfaction with Sage-related products, but it also helps improve your bottom line. This is an important part of Paragon's philosophy - To help clients maximize the benefits of their Sage Accpac investment and become more profitable and successful.

Classes are held at our downtown Chicago office. We now also offer a web - based training option for those who can't travel to our offices. As always, we can arrange one - on - one training if you are in need of specialized or tailored training.

Course Pricing

8:30 am - 12:00 pm CST

Classes Include:

System Manager, General Ledger, Financial Reporter, SageCRM, Bank Reconciliation, F9 and Crystal Reports - Basics.

1:00 pm - 4:30 pm CST

Classes Include:

Cashbook for Sage Accpac ERP, Wellspring PrintBoss, Crystal Reports - Advanced.

\$495 for first attendee

\$395 for subsequent attendees

\$295 for each web based attendee

9:00 am - 4:00 pm CST

Classes Include:

Accounts Payable, Accounts Receivable, Inventory Control, Order Entry, Purchase Orders, US Payroll and Job Cost.

\$845 for first attendee

\$645 for subsequent attendees

\$445 for each web based attendee

To register for a training class or to purchase a training manual, please contact Elizabeth Tumpach at 312-669-9500 x 16 or etumpach@pcginc.com or visit our website at www.pcginc.com/training.



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Sage Accpac ERP
SageCRM