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20 Most Promising Sage Solution Providers

Leveraging Cloud based ERP solutions have enabled small businesses to ensure the smooth running of their operations. Having more than 6 million customers, Sage, as it is commonly referred to, offers numerous ERP solutions targeting various needs of its customers. Being the third largest supplier of Enterprise Resource Planning software and the largest supplier to small businesses, Sage's solutions come with user-friendly interfaces in many flavors. Sage One targets small industries, and helps them effectively manage their business finance. For managing a company's payroll and HR requirements, a simple yet powerful solution offered is Sage Payroll Solutions. Sage ERP X3 is a cost effective solution which helps companies integrate business processes into one common system. Further, with Sage CRM, companies can keep up with the ever changing customer interaction system.

Many consultancy firms and sector specific ERP solution

providers work in collaboration with Sage. These firms offer products and services on Sage that enable organizations to extract the maximum from their ERP investments. To help clients select the best of Sage partners that is in-line with their requirements, a distinguished panel comprising of CEOs, CIOs, CMOs, VCs, analysts and the CIO Review editorial board has selected top players from over three hundred firms working in close collaboration with Sage. The companies listed here demonstrate an ability to develop innovative technologies, methodologies, and outstanding customer service, while helping CIOs realign their IT strategy directly with that of business.

In our selection, we looked at the vendor's capability to fulfill the burning need for cost-effective and flexible solutions on Sage. We present to you CIO Review's 20 Most Promising Sage Solution Providers 2015.

Paragon Consulting Group, Inc. Delivering End-to-End Sage Solutions for Profitability and Competitive Advantage



Chesi McCann

Every progressive organization understands that increasing its efficiencies and strengthening its relationship with its customers translates into increased profitability, customer retention and market share. The right technology, software and consulting partnership play a critical role in deploying a successful solution to support all business processes including accounting, operations, sales force automation and customer service. Surprisingly, many companies are held back by software that is obsolete, unreliable, non-integrated, manually intensive, and not compliant with today's government and legal regulations. Simply put, the business is held back from achieving its potential for optimal success and profitability. Resolving these challenges and implementing a solution that DOES meet the needs of the organization is where Paragon Consulting Group comes in. Paragon Consulting Group is a leading Sage Solution Provider rescuing companies from these challenges that jeopardize growth and profitability. "Paragon delivers successful Sage solutions through proven implementation methodology and with a commitment to a superior client experience," remarks Chesi McCann, founder and CEO of Paragon Consulting Group.

With over 22 years of experience, Paragon Consulting Group has evolved remarkably by focusing exclusively on Sage solutions, enabling clients to maximize the benefits they derive from their Sage business software. The company's highly experienced Sage Certified staff provides an unprecedented depth and breadth of product proficiency ensuring that their clients' business system investments are protected. "We pride ourselves on our 'one-stop-shop' approach for all Sage implementation and support services from needs analysis, integration to third-party software, training, and help desk support for both on-premise and cloud-based Sage deployments. Our commitment to our clients is to be their most valuable business partner," adds McCann.

Paragon Consulting Group's solutions center around the best-of-breed Sage family of products which include Accounting, Payroll, Inventory Management, Sales Order Fulfillment, Project/Job Tracking, Sage CRM, Sage Fixed Assets, Sage HRMS, Sage Business Intelligence, Web Store integration, EDI/ACH and Document Imaging and Workflow. Paragon's clients are represented in just about every

“Each and every day our clients benefit from our unique A to Z service approach. Bottom line: Our clients know they can count on us.”

industry. Paragon works extensively with distributors, manufacturers, service or project based providers, hospitality, not-for-profit organizations and financial/investment firms. "Our clients range from small businesses with a few million in sales

to companies throughout the US and abroad with over a billion in sales. It is a privilege to work with great people at great clients and to be trusted with important decisions that have a far reaching impact on our clients' businesses," exclaims McCann, lauding Paragon Consulting Group's experienced and knowledgeable staff and superior customer service as key competitive differentiating factors.

With hundreds of successful implementations under their belt, Paragon Consulting Group cites one particular success story in which they were approached by an international apparel distributor to replace an unstable mainframe application that was unable to meet the day-to-day processing needs of the client. Paragon managed all aspects of the implementation including infrastructure design, system configuration, process re-engineering, forms or reports design, procedure development, training, data migration and multi-site roll-out. Unexpectedly, the client's mainframe failed completely days prior to the Sage Go Live date. Paragon was able to successfully complete the Sage Go Live early, preventing a tremendous disruption and loss of business for the client. The client realized immediate ROI with 100% up-time, unprecedented visibility between distribution centers, inventory accuracy, efficiency in order fulfillment and improved customer service.

"Commitment to deliver successful implementations, valuable insight and superior customer service embody Paragon Consulting Group's business philosophy. This has resulted in longstanding relationships in which our clients regard us as a Trusted Advisor," says McCann. From here, Paragon sees growth in their integration services between Sage and 3rd party applications and in Sage mobile deployments. 

Paragon Consulting Group, Inc.

recognized by **CIOReview** magazine as



An annual listing of 20 companies that are in the forefront of providing Sage Solutions and impacting the marketplace.


Pradeep Shankar
Editor-in-Chief

Company:

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Description:

One of the leading providers of Sage implementation, support and integration services, accelerating their clients' business growth by increasing their efficiencies, profitability and customer retention