

# Sage 300 ERP

## At-a-glance version enhancements

### Version 2014



#### Top ten reasons to upgrade from previous versions

1. **Enable collaboration and interoperability** through new web technology that leverages the current superior architecture.
2. **A global synchronized release of all modules** keeps your system working together harmoniously.
3. **Improve productivity with the Sage 300 ERP Portal**, providing faster, personalized role-based access to information for accomplishing everyday tasks.
4. **Envision success with Sage 300 ERP Snapshots**, which provide secure access to key performance indicators for more proactive trend analysis.
5. **Get the information you need, faster.** Sage 300 ERP Inquiry facilitates fast access to customized lists, providing the answers you need to make better decisions.
6. **Accelerate growth and lower total cost of ownership** with Sage CRM Workflow Enhancements, which improve information flow between the front and back office.
7. **Save time on month-end processes and reduce erroneous postings** through better management of fiscal periods.
8. **Easily adopt new enhancements and get new employees up to speed faster** and cost effectively with help and usability improvements.
9. **Ensure optimal business management** with Sage CRM and Sage 300 ERP Intelligence Reporting.
10. **Adopt the visual user interface at your own pace** and ensure a smooth transition to web technology.



#### Top ten reasons to upgrade from 6.0 to Sage 300 ERP 2012

1. **Reduce time navigating through your system** by customizing business processes to specific user roles with Sage Visual Process Flows.
2. **Improve productivity with enhancements** throughout the system such as: Entered By, On Hold Reason, and Requested By fields in Order Entry; copy order and create PO directly from Order Entry; and reverse GL batches.
3. **Enhance usability** with easier-to-read tables, an improved Finder, and improved end-user documentation.
4. **Get the information you need, faster!** New inquiries for operations modules facilitate quick access to customized lists, which provide the answers you need and lower custom reporting costs.
5. **Simplify update processes** using Sage Advisor Update.
6. **Save time when processing payments**—capture preauthorized payments during shipment entry or invoice entry, and invoice multiple preauthorized payments in a single batch.
7. **Make informed decisions with comprehensive reporting** utilizing the Sage Intelligence financial report designer and reporting tree capabilities.
8. **Expand customized reporting capabilities** with the updated SAP® Crystal Reports runtime engine for .NET Framework 4, and new options in several standard reports.
9. **Accelerate growth and stay** connected with Sage CRM enhancements that improve information flow between the front and back offices.
10. **Efficiently and cost effectively manage the shipping process** and rate shop with an optional service that streamlines shipping and reduces costs.



#### Top ten reasons to upgrade from Sage 300 ERP 2012 to Sage 300 ERP 2014

1. **Connect your business through the Sage Data Cloud**, enabling you to easily connect and expand your business with mobile and cloud solutions.
2. **Be more productive with the fresh look of our modernized user interface** and more intuitive data entry screens.
3. **Empower your field technicians to deliver great customer service** so you get more referrals and repeat business using Sage Mobile Service.
4. **Get paid faster and empower customers to access, pay, and view invoices online** through Sage Billing and Payment.
5. **Increase revenue per salesperson and impress customers** using the Sage Mobile Sales app on your iPad.
6. **Maximize return on investment** with improved user license management capabilities to free up user license counts as needed for high-priority business requests.
7. **At a glance see the profitability of customers, products, and salespeople** using the profitability dashboard for Sage ERP Intelligence Reporting.
8. **Connect your salespersons** through an iPhone app and track sales with Windows 8 using Sage CRM.
9. **Reduce stock outs and excess inventory, and increase profitability** with Sage Inventory Advisor.
10. **Be more productive and map your daily tasks and processes from any application onto a single screen** using the enhanced Visual Process Flows.